



# ALLIANZ ADVISORY SOLUTIONS

A commitment to RIAs from a leader in risk management



# INTRODUCING ALLIANZ ADVISORY SOLUTIONS

We've committed dedicated resources and are invested in helping RIAs integrate risk management solutions as part of a comprehensive wealth management practice.

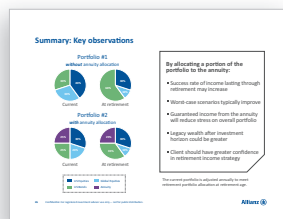
## RISK MANAGEMENT STRATEGIES

We and our affiliates offer a growing suite of risk management solutions for multiple planning objectives across a spectrum of practice models and partner affiliations.

Advisory and brokerage annuities (Allianz Life)
Life insurance (Allianz Life)
Buffered Outcome ETFs (AllianzIM)

## PRODUCT DUE DILIGENCE

We provide access to our institutional portfolio managers and actuaries to work with you to analyze how implementing an annuity in a portfolio can help you more efficiently plan for longevity, address portfolio volatility, and help improve quantifiable financial outcomes.



## RETIREMENT INCOME PLANNING

We have CERTIFIED FINANCIAL PLANNER™ professionals to help model annuity products in popular planning software, like eMoney and Money Guide Pro, so you can help improve your clients' confidence by better demonstrating the value of risk management solutions.



## TECHNOLOGY AND PLATFORMS

Our dedicated tech support will help you with connectivity and guide you through the process of establishing direct data feeds with many of the largest platforms in the industry, including Black Diamond Wealth Platform, eMoney, Envestnet, Envestnet|Tamarac, and Orion Advisor Tech.



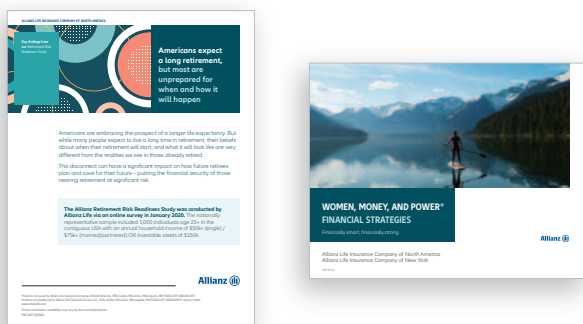
## ADVANCED MARKETS

We have an experienced team of tax attorneys and advanced planning strategists at your fingertips for training, technical questions, and advanced cases on tax rules and new legislation, Social Security, retirement strategies, and estate planning.



## CONSUMER AND MARKET RESEARCH

We conduct regular consumer and market research to identify emerging trends, retirement needs, and evolving perceptions in the marketplace.



## ALLIANZ LIFE VENTURES

We leverage our Allianz Ventures program to provide you access to leading-edge knowledge, tools, and capabilities in the financial service industry.



**By integrating insurance in your planning capabilities, we can help you develop deeper relationships with your clients and add more long-term sustainability to your practice.**

- Differentiation from commoditized investment planning
- More consistent and stable revenue
- Potential for higher business valuation



**Talk to your Allianz representative to get started.**

For ETFs:

Investment involves risk including possible loss of principal. There is no guarantee the funds will achieve their investment objectives and may not be suitable for all investors.

**Investors should consider the investment objectives, risks, charges, and expenses carefully before investing. For a prospectus with this and other information about the Fund, please call 877.429.3837 or visit [www.allianzim.com](http://www.allianzim.com) and review the prospectus. Investors should read the prospectus before investing.**

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For insurance products:

Allianz Life Insurance Company of North America does not offer financial planning services.

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Life insurance and annuity guarantees are backed by the financial strength and claims-paying ability of Allianz Life Insurance Company of North America. Variable annuity guarantees do not apply to the performance of the variable subaccounts, which will fluctuate with market conditions.

- Not FDIC insured • May lose value • No bank or credit union guarantee
- Not a deposit • Not insured by any federal government agency or NCUA/NCUSIF

Life insurance and annuities are issued by Allianz Life Insurance Company of North America and distributed by its affiliate, Allianz Life Financial Services, LLC, member FINRA, 5701 Golden Hills Drive, Minneapolis, MN 55416-1297. 800.542.5427

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(8/2021)